



**A Danish trainee in  
your company**

.....

**The PIU programme**

## About the PIU programme

Through the PIU programme (short for 'work placements abroad' in Danish), you have the opportunity to hire a well-educated and highly motivated Danish trainee.

All of our prospective trainees have successfully completed commercial upper secondary education, and are keen to start a traineeship abroad, which is one of the most sought-after routes into a career.

Trainees who wish to go abroad are already demonstrating a certain drive and determination. So, you can expect a confident young person who is eager to work, learn and deal with cultural and linguistic challenges.

The PIU office works with 30 business colleges throughout Denmark. It has been promoting overseas working in Denmark's vocational education system for 30 years.

PIU-Sekretariatet  
Bindslevs Plads 1 | 8600 Silkeborg  
Denmark

Tel. +45 8722 2090  
[piu@piu.dk](mailto:piu@piu.dk)  
[www.piu.dk](http://www.piu.dk)



## Profile of a Danish trainee

- Commercial upper secondary education successfully completed
- 18-19 years old
- Good English proficiency
- Essential skills in marketing, business economics, international economics and Microsoft Office
- A good work ethic and understanding of team dynamics - many will have worked part time during their studies

## Lines of business for PIU trainees

- Administration
- Freight/Forwarding
- Sales or purchasing
- Retail

PIU-Sekretariatet  
Bindslevs Plads 1 | 8600 Silkeborg  
Denmark

Tel. +45 8722 2090  
piu@piu.dk  
www.piu.dk



## Practicalities

Period of placement: 12 months

Start date: August

Salary: € 800 per month (minimum)

Working hours: Full time

Holiday: Approx. 20-25 days

**Insurance:** A trainee must be covered by your company's industrial injury insurance and employee liability insurance.

**Accommodation:** Trainees are responsible for finding their own accommodation and can obtain financial support from Denmark to help with their rent.

**Mandatory courses:** During the year, trainees are required to attend courses either at their business college in Denmark or online.

There will be no costs to your company or salary to pay during these courses.

PIU-Sekretariatet  
Bindslevs Plads 1 | 8600 Silkeborg  
Denmark

Tel. +45 8722 2090  
piu@piu.dk  
www.piu.dk



## What's in it for you?

This is a great opportunity for you to recruit bright, reliable and highly motivated young people who are eager to work and learn.

The students taking part in the PIU programme undergo a tough selection process in Denmark:

- firstly, the business colleges have to recommend students for the PIU programme,
- secondly, the PIU office interviews each student and decides who to put forward for a second interview at your premises,
- finally, you decide which of the students you want to employ.

There is no administrative burden associated with the selection process.

The recruitment service is available to your company free of charge.

PIU-Sekretariatet  
Bindslevs Plads 1 | 8600 Silkeborg  
Denmark

Tel. +45 8722 2090  
piu@piu.dk  
www.piu.dk



## Comments from two of our business partners:

*"We have had very good experience from the PIU-trainees. They have taken on their role and ad hoc work with enthusiasm and they have all been very helpful and added value to our organization. We strongly recommend other companies to hire PIU-trainees."*

**Daniel Parry**

Goodwille Limited

---

*"We have had an excellent selection of PIU-trainees since 2008, all of a high standard academically and linguistically. All are high achievers with above average marks. All trainees have been conscientious, reliable and settled well into their roles at the firm. I would definitely recommend companies to take PIU-trainees as it is an invaluable experience tool for the trainee and he/she can be of great assistance to the company. I have been very pleased to be involved with the PIU-scheme, the organization is well run and the selection process is very thorough resulting in a high standard of the students put forward for interview."*

**Elizabeth Johnson**

CORREN TROEN

PIU-Sekretariatet  
Bindslevs Plads 1 | 8600 Silkeborg  
Denmark

Tel. +45 8722 2090  
piu@piu.dk  
www.piu.dk

